

MAXIMIZE SALES PERFORMANCE

TRIPLE S DSR EXCELLENCE PROGRAM

Elevate your sales potential through customized skills,
powerful networking, and creative challenges



What to Expect

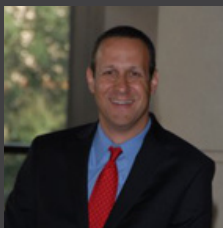
Harness the art of effective selling and redefine your success with our comprehensive program. Designed by industry experts, this program goes beyond the basics and equips you with the strategies, insights, and techniques required to excel in the competitive world of Jan-San sales.

Reserve Your Slots Today

Due to the exclusive nature of the training and networking opportunity, the program will be **limited to 36 students** with a maximum of two representatives per SSS Member company! The fee to sign up is \$599 pp.

GET IN TOUCH

Interested in signing up?



Contact:
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Three Key Components



Sales Process and Skill Training**

Get the sales skills needed to take your performance to the next level. The DSR Excellence Program includes customized sales strategies and selling tactics specific to the market. Content will focus on how you can take a solution selling approach based on trust and value, instead of a traditional transactional approach



Networking and Best Practices

Your class will be divided into small cohorts for optimal connectivity. Cohorts will serve as your primary support system throughout the program. Once finished, you'll leave the program with a network of like-minded sales contacts you can bounce ideas off of in the future.



Sales Performance Incentives

Throughout the program, you'll have the chance to put your new sales strategies into action! Put your lessons to the test and engage in real-world challenges to refine your skills and win cash prizes.

** The program will consist of a series of remote learning sessions and, most importantly, a 1½ day live training workshop to be held on October 18-19 in Chicago. The live workshop will include case studies and team sales simulations.